



# Rates, Labor & Equipment

RATES EFFECTIVE MARCH 1, 2025

With an extensive menu of services, rental equipment and our own box office, Cal Expo offers everything your event requires to be a success. Our customer-oriented staff will ensure you have everything at hand, provided arrangements are made 14 days prior to your event.

<b>Maintenance</b>	<b>Rate / Hourly</b>
Electrician .....	\$45.00
Sound Technician .....	\$40.00
Plumber.....	\$45.00
Carpenter.....	\$45.00
Maintenance .....	\$38.00
Grounds .....	\$38.00
Equipment with Operator.....	\$120.00

<b>Operations</b>	<b>Rate / Hourly</b>
Janitorial.....	\$25.75
Admissions.....	\$22.00
Parking.....	\$22.00
Area Supervisor .....	\$48.00

<b>Security</b>	<b>Rate / Hourly</b>
Dispatcher.....	\$25.00
Security Guard .....	\$25.00
Mobile Security Guard.....	\$30.00
Police Officer.....	\$48.00
Police Sergeant.....	\$51.00
Police Lieutenant.....	\$53.00
Mobile Officer .....	\$53.00

<b>Waste Removal</b>	<b>Rate / Yard</b>
Trash Removal per Lift .....	\$54.00
Trash Dumpster 25 Cubic Yard Bin .....	\$310 plus \$98/ton
Cardboard Removal (4 Yards).....	\$20.00

<b>Chairs</b>	<b>*Rate / Weekly</b>
Folding (dropped).....	\$1.50
Folding (set up).....	\$2.25
Padded.....	\$4.00

<b>Other Seating</b>	<b>*Rate / Weekly</b>
Bench (several types).....	\$10.00
25-seat Portable Bleachers .....	\$140.00
75-seat Portable Bleachers .....	\$365.00
150-seat Portable Bleachers .....	\$700.00

<b>Tables</b>	<b>*Rate / Weekly</b>
8' Folding (dropped) .....	\$12.00
8' Folding (set up).....	\$13.50
8' Test Tables (set up).....	\$12.00
60" or 72" Round .....	\$14.00
Picnic .....	\$20.00
Tall Cocktail.....	\$10.50

<b>Staging</b>	<b>*Rate / Weekly</b>
4' x 8' Section, Heights 6"-48"....	\$100.00
ADA or Equipment Ramp .....	\$250.00

**NOTE:** Stairs and skirting are included.

<b>Canopies</b>	<b>*Rate / Weekly</b>
20' x 20'.....	\$500.00
10' x 15'.....	\$350.00

<b>Lighting</b>	<b>*Rate / Weekly</b>
Portable generator light tower....	\$200.00
Portable street light .....	\$82.00

*\*If equipment quantity needed is above Cal Expo's inventory than rental rate is determined by outside rental company.*



<b>Crowd Control</b>	<b>*Rate / Weekly</b>
Metal barricade (4' H x 8' W).....	\$14.00
VIP barricade (4' x 6' white plastic) .....	\$7.00
Chain link fence (6' H x 11' W).....	\$2.00 per foot

<b>Porta Potties</b>	<b>Rate</b>
Regular .....	\$55.00/Day
ADA .....	\$95.00/Day
Hand wash stations.....	\$65.00/Day
Service per unit.....	\$45.00/Week
Additional Service .....	\$55.00 per service above weekly service

<b>Miscellaneous</b>	<b>Rate / Weekly</b>
Portable banner tower.....	\$80.00
Floor podium.....	\$80.00
Cable Cover (3ft).....	\$6.00
Portable Electronic Billboard Sign .....	\$120.00 per day
Metal Detector .....	\$100 Each
Ticket Booth.....	\$50.00 Each
Fire Extinguisher.....	\$10.00 each
ADA Ramp.....	\$250
Yellow Jackets (Cable Covers) .....	\$6.00 Each

<b>First Aid and Ambulance Services</b>	<b>Rate / Hourly</b>
EMT .....	\$75.00
Paramedic.....	\$90.00
BLS Ambulance .....	\$112.00
ALS Ambulance .....	\$131.00
Ambulance Supervisor (Paramedic).....	\$94.00

**NOTE:** Rates based on actual from First Aid service provider. Rates subject to change without notice.

<b>CalFire</b>	<b>Rate / Hourly</b>
Fire Marshal.....	\$240.00

**NOTE:** Rate based on actual from CA State Fire Marshal's office. Rates subject to change without notice.

### **Insurance**

**NOTE:** Insurance can be secured for most events. Please call for a quote.