

AR Aged Invoice Analysis

Balances as of 11/24/2020
by GL Date

AR Report - CURRENT AMOUNT DUE

2020 YEAR END

WRITE-OFF

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Invoice Number	Due Date	Terms	Balance	Current 10/1/2020 10/31/2020	Over 30 9/1/2020 9/30/2020	Over 60 8/1/2020 8/31/2020	Over 90 7/1/2020 7/31/2020	Over 120 Up to 6/30/2020
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Customer Salesperson: 106

Great Lakes Drone Company, LLC (GLDCL)

26453	10/26/2019	30	11,100.00					11,100.00
Great Lakes Drone Company, LLC Totals:			11,100.00	0.00	0.00	0.00	0.00	11,100.00

Sacramento Coca Cola Bottling Company (SACCOKE)

26760	2/2/2020	30	1,735.50					1,735.50
26761	3/31/2020	30	46,475.00					46,475.00
Sacramento Coca Cola Bottling Company			48,210.50	0.00	0.00	0.00	0.00	48,210.50

Customer Salesperson: 106 Totals			59,310.50	0.00	0.00	0.00	0.00	59,310.50
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Customer Salesperson: 150								
American Tower (formerly Verizon) (VERIZO)								
23367	10/31/2020	30	3,539.12	3,539.12				
American Tower (formerly Verizon) Totals:			3,539.12	3,539.12	0.00	0.00	0.00	0.00
California Construction Authority (formerly CFFA) (CCA)								
27214	9/18/2020	30	22,610.89		22,610.89			
27200	10/18/2020	30	3,492.02	3,492.02				
27213	10/30/2020	30	96,723.00	96,723.00				
California Construction Authority (formerly			122,825.91	100,215.02	22,610.89	0.00	0.00	0.00
California Dept Of Food & Agriculture (CDFA)								
26962	10/31/2020	30	15,366.56	15,366.56				
California Dept Of Food & Agriculture Totals:			15,366.56	15,366.56	0.00	0.00	0.00	0.00
California Harness Horsemen Association (CHHA)								
26726	8/31/2020	30	175.00			175.00		
26727	10/1/2020	30	175.00	175.00				
26728	10/31/2020	30	175.00	175.00				
California Harness Horsemen Association			525.00	350.00	0.00	175.00	0.00	0.00
California Military Department (CMD)								
26980	7/29/2020	30	2,288.00				2,288.00	
California Military Department Totals:			2,288.00	0.00	0.00	0.00	2,288.00	0.00
CC TM PA (Crown Castle) formerly T-Mobile (CCTMPA)								
22907	10/31/2020	30	2,159.86	2,159.86				
CC TM PA (Crown Castle) formerly T-Mobile			2,159.86	2,159.86	0.00	0.00	0.00	0.00
Dept of General Services (DGS)								
27060	8/21/2020	30	111,094.13			111,094.13		
27061	8/21/2020	30	3,883.00	3,883.00				
Dept of General Services Totals:			114,977.13	0.00	0.00	114,977.13	0.00	0.00
Drive Shack (DRIVESH)								
26491	11/13/2019	30	1,480.00					1,480.00
Drive Shack Totals:			1,480.00	0.00	0.00	0.00	0.00	1,480.00
Ethan Conrad Properties (ETHCON)								
23678	10/31/2020	30	400.00	400.00				
Ethan Conrad Properties Totals:			400.00	400.00	0.00	0.00	0.00	0.00

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Customer Salesperson: 150 (continued)

Haas & Wilkerson Insurance (HASSWI)

27201	9/10/2020	30	8,962.00		8,962.00			
Haas & Wilkerson Insurance Totals:			8,962.00	0.00	8,962.00	0.00	0.00	0.00

R&B of the Pacific (Rock & Brews) (RBPAC)

18535	8/1/2018	0	12,500.00					12,500.00
18536	9/1/2018	0	12,500.00					12,500.00
18537	10/1/2018	0	12,500.00					12,500.00
18538	11/1/2018	0	12,500.00					12,500.00
18539	12/1/2018	0	12,500.00					12,500.00
23472	1/1/2019	0	12,500.00					12,500.00
23473	2/1/2019	0	12,500.00					12,500.00
23474	3/1/2019	0	12,500.00					12,500.00
23475	4/1/2019	0	12,500.00					12,500.00
23476	5/1/2019	0	12,500.00					12,500.00
23477	6/1/2019	0	12,500.00					12,500.00
23478	7/1/2019	0	12,500.00					12,500.00
23479	8/1/2019	0	12,500.00					12,500.00
23480	9/1/2019	0	12,500.00					12,500.00
23481	10/1/2019	0	12,500.00					12,500.00
23482	11/1/2019	0	12,500.00					12,500.00
23483	12/1/2019	0	12,500.00					12,500.00
26967	1/31/2020	30	12,500.00					12,500.00
26966	3/2/2020	30	12,500.00					12,500.00
26965	3/31/2020	30	12,500.00					12,500.00
27118	5/1/2020	30	12,500.00					12,500.00
27119	5/31/2020	30	12,500.00					12,500.00
27120	7/1/2020	30	12,500.00				12,500.00	
27153	10/10/2020	30	633.74	633.74				
27166	10/10/2020	30	4,800.00	4,800.00				
R&B of the Pacific (Rock & Brews) Totals:			292,933.74	5,433.74	0.00	0.00	12,500.00	275,000.00

Sacramento County (SACCOUNT)

22759	5/1/2020	30	96.75					96.75
22760	7/31/2020	30	96.75				96.75	
22761	10/31/2020	30	96.75	96.75				
Sacramento County Totals:			290.25	96.75	0.00	0.00	96.75	96.75

Spectra Food Services formerly Ovations (SPECTRA)

27075	9/20/2020	30	11,675.01		11,675.01			
27076	9/20/2020	30	2,000.00		2,000.00			
27117	9/24/2020	30	6,593.74		6,593.74			
27165	10/10/2020	30	1,320.00	1,320.00				
27172	10/14/2020	30	2,000.00	2,000.00				
27173	10/14/2020	30	6,550.40	6,550.40				
27174	10/14/2020	30	11,695.15	11,695.15				
Spectra Food Services formerly Ovations			41,834.30	21,565.55	20,268.75	0.00	0.00	0.00

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Customer Salesperson: 150 (continued)								
Sprint (SPRINT)								
26561	10/31/2020	30	3,932.16	3,932.16				
Sprint Totals:			3,932.16	3,932.16	0.00	0.00	0.00	0.00
Customer Salesperson: 150 Totals			611,514.03	153,058.76	51,841.64	115,152.13	14,884.75	276,576.75

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Customer Salesperson: 234								
Afghan Theatre TV (AFGHAN)								
26456	10/27/2019	30	886.40					886.40
Afghan Theatre TV Totals:			886.40	0.00	0.00	0.00	0.00	886.40
BW SureStay (BWSURE)								
26287	9/4/2019	30	1,360.00					1,360.00
FC-2484	1/1/2020		20.40					20.40
FC-2514	2/1/2020		20.40					20.40
BW SureStay Totals:			1,400.80	0.00	0.00	0.00	0.00	1,400.80
California Horse Racing Board (CHRB)								
27159	10/31/2020	30	191.70	191.70				
California Horse Racing Board Totals:			191.70	191.70	0.00	0.00	0.00	0.00
Enchanting Media (ENCHANT)								
26466	11/8/2019	30	7,372.69					7,372.69
Enchanting Media Totals:			7,372.69	0.00	0.00	0.00	0.00	7,372.69
Kick the Can Corp dba Wizard World (WIZWOR)								
26496	11/20/2019	30	27,017.60					27,017.60
Kick the Can Corp dba Wizard World Totals:			27,017.60	0.00	0.00	0.00	0.00	27,017.60
TFC - Joe Mestmaker Enterprises (TFC)								
26629	12/31/2019	30	400.00					400.00
26630	1/31/2020	30	400.00					400.00
26631	3/2/2020	30	400.00					400.00
26632	3/31/2020	30	400.00					400.00
26633	5/1/2020	30	400.00					400.00
26634	5/31/2020	30	400.00					400.00
26635	7/1/2020	30	400.00				400.00	
26636	8/31/2020	30	400.00			400.00		
26637	10/1/2020	30	400.00	400.00				
26638	10/31/2020	30	400.00	400.00				
TFC - Joe Mestmaker Enterprises Totals:			4,000.00	800.00	0.00	400.00	400.00	2,400.00
Customer Salesperson: 234 Totals			40,869.19	991.70	0.00	400.00	400.00	39,077.49

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Customer Salesperson: 430								
Audible, LLC (AUDIBLE)								
26981	6/22/2020		100.00					100.00
Audible, LLC Totals:			100.00	0.00	0.00	0.00	0.00	100.00
Generation X (GENX)								
26426	10/10/2019	30	500.00					500.00
FC-2495	1/1/2020		7.50					7.50
FC-2526	2/1/2020		7.50					7.50
Generation X Totals:			515.00	0.00	0.00	0.00	0.00	515.00
The DOLS (DOLS)								
SOC00694	8/13/2019	30	420.00					420.00
SOC00694	8/13/2019	30	330.00					330.00
The DOLS Totals:			750.00	0.00	0.00	0.00	0.00	750.00
Customer Salesperson: 430 Totals			1,365.00	0.00	0.00	0.00	0.00	1,365.00

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Customer Salesperson: 500								
California Authority Of Racing Fairs (CARF)								
26823	4/1/2020	30	25,490.11					25,490.11
California Authority Of Racing Fairs Totals:			25,490.11	0.00	0.00	0.00	0.00	25,490.11
Customer Salesperson: 500 Totals			25,490.11	0.00	0.00	0.00	0.00	25,490.11

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Customer Salesperson: 505								
Los Alamitos Quarter Horse Racing Assn (LOSALQ)								
27190	10/30/2020	30	5,016.65	5,016.65				
Los Alamitos Quarter Horse Racing Assn			5,016.65	5,016.65	0.00	0.00	0.00	0.00
Ncotwinc For Golden Gate (NCOTGG)								
26992	6/30/2020	30	0.84					0.84
27121	9/30/2020	30	97.87		97.87			
27195	10/30/2020	30	19,134.23	19,134.23				
Ncotwinc For Golden Gate Totals:			19,232.94	19,134.23	97.87	0.00	0.00	0.84
Watch and Wager LLC (WWAGER)								
27175	9/30/2020	30	1.25		1.25			
27184	10/30/2020	30	1,448.39	1,448.39				
Watch and Wager LLC Totals:			1,449.64	1,448.39	1.25	0.00	0.00	0.00
Customer Salesperson: 505 Totals			25,699.23	25,599.27	99.12	0.00	0.00	0.84

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				10/1/2020	9/1/2020	8/1/2020	7/1/2020	Up to
				10/31/2020	9/30/2020	8/31/2020	7/31/2020	6/30/2020
Grand Totals:	29 Customers		764,248.06	179,649.73	51,940.76	115,552.13	15,284.75	401,820.69
	84 Invoices			23.51%	6.80%	15.12%	2.00%	52.58%