



Rates, Labor & Equipment

RATES EFFECTIVE JANUARY 1, 2021

With an extensive menu of services, rental equipment and our own box office, Cal Expo offers everything your event requires to be a success. Our customer-oriented staff will ensure you have everything at hand, provided arrangements are made 14 days prior to your event.

Maintenance	Rate / Hourly
Electrician	\$45.00
Sound Technician	\$40.00
Plumber.....	\$45.00
Carpenter.....	\$45.00
Equipment with Operator.....	\$98.00

Operations	Rate / Hourly
Janitorial.....	\$22.00
Admissions.....	\$19.00
Parking.....	\$19.00
Area Supervisor	\$42.00

Security	Rate / Hourly
Dispatcher.....	\$25.00
Security Guard	\$25.00
Mobile Security Guard.....	\$30.00
Police Officer.....	\$40.00
Police Sergeant.....	\$43.00
Police Lieutenant.....	\$45.00
Mobile Officer.....	\$45.00

Waste Removal	Rate / Yard
Trash Removal.....	\$9.00
Cardboard Removal	\$3.00

Chairs	Rate / Weekly
Folding (dropped).....	\$1.50
Folding (set up).....	\$1.75
Padded.....	\$2.25

Other Seating	Rate / Weekly
Bench (several types).....	\$10.00
25-seat Portable Bleachers	\$140.00
75-seat Portable Bleachers	\$365.00
150-seat Portable Bleachers	\$700.00

Tables	Rate / Weekly
8' Folding (dropped)	\$10.50
8' Folding (set up).....	\$11.50
8' Test Tables (set up).....	\$12.00
60" or 72" Round	\$14.00
Picnic.....	\$16.00
Tall Cocktail.....	\$10.50

Staging	Rate / Weekly
4' x 8' Section, Heights 6"-48"....	\$75.00
ADA or Equipment Ramp	\$250.00

NOTE: Stairs and skirting are included.

Canopies	Rate / Weekly
20' x 20'.....	\$400.00

Lighting	Rate / Weekly
Portable generator light	\$200.00
Portable street light	\$82.00



Crowd Control	Rate / Weekly
Metal barricade (4' H x 8' W).....	\$14.00
VIP barricade (4' x 6' white plastic)	\$7.00
Chain link fence (6' H x 11' W).....	\$1.75 per foot

Porta Potties	Rate / Weekly
Regular.....	\$75.00
ADA.....	\$90.00
Service per unit.....	\$33.00
Hand wash stations.....	\$50.00

Misc	Rate / Weekly
Portable banner tower.....	\$80.00
Floor podium.....	\$80.00
Cable Cover (3ft).....	\$6.00

First Aid and Ambulance Services	Rate / Hourly
EMT.....	\$75.00
Paramedic.....	\$90.00
BLS Ambulance.....	\$110.00
ALS Ambulance.....	\$120.00
Ambulance Supervisor (Paramedic).....	\$90.00

NOTE: Rates based on actual from First Aid service provider. Rates subject to change without notice.

CalFire	Rate / Hourly
Fire Marshal.....	\$240.00

NOTE: Rate based on actual from CA State Fire Marshal's office. Rates subject to change without notice.

Insurance

NOTE: Insurance can be secured for most events. Please call for a quote.