

California Exposition & State Fair

SERVICE CONTRACTS

November 28, 2019 - March 5, 2020

From \$15,000 to \$99,999 (rounded) Requiring Notification

Contractor	Amount
Mercury Public Affairs (RFP) <ul style="list-style-type: none"> • 2020 Public Strategy Services • Term: March 1, 2020 – February 28, 2021 	\$89,400 (pending approval from DGS)
TNT Action Sports, LLC <ul style="list-style-type: none"> • 2020 State Fair Entertainment - Freestyle Motocross FMX • Term: July 17, 2020 – August 2, 2020 	\$87,344
August 1, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$80,000
July 17, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$65,000
July 19, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$55,000
Quiet Events Inc. <ul style="list-style-type: none"> • 2020 State Fair "Silent Disco" Featured Exhibit • Term: June 2, 2020 – August 4, 2020 	\$51,615
July 24, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$50,000
July 30, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$42,500
Nonpareil Ventures LLC (IFB) <ul style="list-style-type: none"> • 2020-2021 Banners Installation & Removal Services • Term: January 1, 2020 – December 31, 2021 (2 years) 	\$42,000 (\$21,000/year) <i>**actual based on hourly rate**</i>
YLS Entertainment, Inc. <ul style="list-style-type: none"> • 2020 State Fair Grounds Entertainment – Acrobats of Hebei China • Term: July 17, 2020 – August 2, 2020 	\$38,250

California Exposition & State Fair

SERVICE CONTRACTS

November 28, 2019 – March 5, 2020

From \$15,000 to \$99,999 (rounded) Requiring Notification (CONTINUED)

Contractor	Amount
July 28, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$32,500
BSK Associates <ul style="list-style-type: none"> • 2020-2022 Sampling, Testing, and Analysis of Well Water Services • Term: March 1, 2020 – December 31, 2022 (3 years) 	\$29,700 <i>(\$9,900/year)</i>
CT Event Management, Inc. (RFP) <ul style="list-style-type: none"> • Special Events Coordinator Services • Term: February 1, 2020 – August 14, 2020 	\$26,700
Tina Marie Gassert <ul style="list-style-type: none"> • 2020 State Fair Grounds Entertainment – Tina Marie Hypnotist • Term: July 17, 2020 – August 2, 2020 	\$25,500
July 18, 2020 – Big Name Stage Concert <ul style="list-style-type: none"> • 2020 State Fair Big Name Concert 	\$25,000
DoubleTree by Hilton Sacramento <ul style="list-style-type: none"> • 2020 State Fair Wine Competition Judges Lodging Services • Term: June 9, 2020 – June 12, 2020 	\$18,000 <i>**total based on actual hotel nights**</i>
Get Fresh Communications, Inc. <ul style="list-style-type: none"> • 2020 State Fair CA Kitchen Program “Master of Ceremonies” Services • Term: June 1, 2020 – August 2, 2020 	\$16,000

California Exposition & State Fair

SERVICE CONTRACTS

November 28, 2019 – March 5, 2020

\$100,000 and Over (rounded) Requiring Approval

Contractor	Amount
July 22, 2020 – Big Name Stage Concert <ul style="list-style-type: none">• 2020 State Fair Big Name Concert	\$100,000

Upcoming Solicitations (through 2020)

Invitation for Bid (IFB)

- Hay and Straw Services (March)

Request for Proposal (RFP)

- State Fair Concessionaire (March)

California Exposition & State Fair

PURCHASE ORDERS

December 5, 2019 - March 10, 2020

From \$15,000 to \$99,999 (rounded) Requiring Notification

Vendor / Merchant	Amount
Pinnacle Petroleum <ul style="list-style-type: none"> • Bulk Unleaded Regular Gasoline and Bulk Diesel Fuel #2 • Delivered as needed • Procured via Mandatory State Contract 	\$ 95,000
CFSA <ul style="list-style-type: none"> • (3) Law Enforcement All Terrain Motorcycles • Reimbursed by CAL OES Grant Funding 	\$ 87,145
Hankin Specialty Elevators <ul style="list-style-type: none"> • Portable Vertical Wheelchair Lift (ADA compliant) 	\$ 17,398
Folsom Lake Ford <ul style="list-style-type: none"> • Law Enforcement Utility Vehicle • Procured via Mandatory State Contract 	\$ 42,208
CFSA <ul style="list-style-type: none"> • 2020 State Fair Competitive Events Awards (Ribbons and Rosettes) 	\$ 31,968
Classic Awards & Trophy <ul style="list-style-type: none"> • 2020 State Fair Competitive Events Awards (Golden Bears, Plaques, Personalized Awards, etc.) 	\$ 18,921
Software One <ul style="list-style-type: none"> • Microsoft Windows Software Licensing Renewal • Procured via State Contract 	\$ 29,738

\$100,000 and Over (rounded) Requiring Approval

Vendor / Merchant	Amount
Long Beach BMW Motorcycle <ul style="list-style-type: none"> • (4) Law Enforcement Motorcycles • Procured via Mandatory State Contract • Reimbursed by CAL OES Grant Funding 	\$ 132,339

Upcoming Solicitations

- State Fair Janitorial Supplies (March - April)
- State Fair Promotional Items / Banners and Signs (April – May)